Relational responsibilisation and Equality, Diversity and Inclusion for the 21st Century:

The case for reframing equality regulation.

Steve Vincent, Ana Lopes, Elina Meliou, Mustafa Ozbilgin

[Paper version accepted for publication in Work, Employment and Society. Please do

not cite without permission].

Abstract:

This paper critiques equality regulation within neoliberal policy regimes and suggests an

alternative. We argue that, globally, neoliberal regimes exacerbate social divisions by

individualising responsibilities for addressing inequalities. Consequentially, a new policy

direction for equality regulation is required. Using the UK economy as an exemplar, we make

the case for relational responsibilisation, which involves raising awareness of workplace

inequalities on an international basis; attributing responsibility for inequalities onto specific

socioeconomic causes and institutions; and systematically developing policies and practices

that extend accountability for and ameliorate the negative consequences of workplace

inequalities. Theoretically, Bourdieusian social critique and realist sociological imagination are

used to conceive responsibilisation in relational terms and to imagine a policy agenda that

might make societies more responsible for tackling the forms of inequality they produce. Our

overall argument is for the creation of a new equality, diversity and inclusion aware form of

social democracy.

Keywords:

Responsibilisation; social democracy; empowerment; equality, diversity and inclusion;

diversity management

1

Introduction:

This article extends a critique of Equality, Diversity and Inclusion (EDI) practices, which emerge from fundamental principles promoting fair treatment, equal opportunities and respect for all individuals, regardless of their differences (Author D). We position our critique within a strand of critical scholarship that can be traced back to the 1990s, when there was a conceptual shift amongst EDI practitioners away from equality and towards diversity and inclusion. This shift arguably obscured rather than attended to inequalities (Zanoni et al. 2010), with the management of diversity resting on a new understanding of differences - as strategic assets that could be managed to provide competitive advantage (Zanoni et al. 2010): a business case rationale, which largely replaced social justice arguments for equality related policies (Noon, 2007). Since this time, much of the mainstream diversity literature presents a simplistic version of this business case, even when it lacks empirical support (Ely and Thomas, 2020, p. 118). More recently, and in response to a greater awareness that simply increasing the number of under-represented groups is insufficient, the concept of inclusion has gained more popularity among practitioners and scholars. However, Oswick and Noon (2014) question whether the recent popularity of inclusion, in reality, parallels the earlier shift away from equality, with inclusion practices and rhetoric suffering from the same issues as diversity: they do not challenge. or reconfigure the structures of power and dominance that created inequalities, and the very need for inclusion (Adamson et al., 2021; Ely and Thomas, 2020) This critical line of enquiry combines to tell us that the E of EDI may be its first and essential component.

We extend our critique following this introduction, in which we use Bourdieusian social theory to critique the practice of EDI under neo-liberal governance regimes. We argue that neoliberal forms of governance emerge from the belief 'that human wellbeing can be best advanced by liberating individual entrepreneurial freedoms and skills within an institutional framework characterized by strong private property rights, free markets and free trade' (Harvey 2005, p.2). We argue that neoliberal regimes that are governed by a specific system of rules, and we extend a novel Bourdieusian conceptualisation – doxic system – to theorise such systems. We demonstrate how neoliberal doxic systems result in poor EDI interventions because neoliberal regimes are incompatible with equality policies. Indeed, inequalities are propelled globally, as a consequence of the expansion of international free enterprise, a process that has concentrated power and resources in already developed economies (see Gill,

1995), and increased and reproduced rather than eliminated global inequalities (Stiglitz, 2012).

We root our thinking within Bourdieusian social critique (Bourdieu and Wacquant, 1992), which is often used to study less tractable and culturally rooted forms of diversity-based disadvantage (in this journal, see: Ashley and Empson, 2017; Umeh, et al, 2023), as well as subjective experiences, which other accounts have tended to neglect. There are few similar studies to ours, as we draw on Bourdieu to theorise rules and their impacts on people/subjects. We take inspiration from Seierstad, et al. (2020), who studied the impact of regulations which mandated a minimum of 40% for each gender on the nonexecutive boards of Norwegian companies. They demonstrated that this structural change affected societal value systems, over time, by legitimating a broader spectrum of recognition amongst organisational leaders.

We also consider how subjective aspects of class relations, and how these shape the redistribution of resources within social formations and consider policy interventions that might promote greater acceptance of diversity in all parts of the economy. In doing so, we outline or start to develop an alternative to neoliberal governance, which imagines an EDI-aware policy agenda that is capable of stimulating practical responses amongst those who desire more equal forms of globalisation (Author D; George et al, 2012). We argue that diversity-based disadvantages should be tackled through a relational approach to responsibilising individuals, employers, regulators, non-government organisations, and the State for the intersecting categories of disadvantage that international employment systems impel.

There is already a strong case for the responsibilisation of employers for EDI (Acker, 2006; Author D), but existing research demonstrates that inequalities persist due to a lack of systemic responsibilisation, which hinders EDI (Amis et al, 2020). For example, whilst research on organisational leaders demonstrates a widespread and growing awareness of the importance of EDI (Randel et al, 2018), a recent report (OECD, 2020) highlights that senior managerial commitment to inclusiveness often fails to cascade through line management and that indifference is a significant barrier to change. Elsewhere, observations that majority groups come to corporately capture the management of minoritized interests are compelling (Calvard, et al., 2020); as are observations that corporate practices actively construct forms of

disadvantage (Sang, et al, 2021). We also know that workplace cultures often unconsciously exclude specific categories of workers (Ashley, 2010; Randle et al, 2015). This suggests a significant need for a broader-based approach to responsibilising social agents and agencies to promote more equitable economic outcomes. To contribute in this area, we ask [1] what are the conditions under which the systemic raising awareness about diversity-based disadvantages is more likely? And [2] what are the conditions under which EDI practitioners are enabled or empowered to develop knowledge, practices and interventions that extend mutual human flourishing?

We argue that, whilst existing research has done much to critique EDI interventions under neoliberal policy regimes (e.g. Ely and Thomas, 2020), rather less attention has been given to the development of an alternative policy agenda. Our effort begins to fill this lacuna. We acknowledge others who have argued for new forms of regulation that focus on the quality of working life (Warhurst and Knox, 2022), and arguments that we should be 'using HRM competencies, skills, knowledge, and attitudes, to contribute to the common good and to help solve the "grand challenges" of our time' (Aust Ehnert, et al. 2020: 5). These voices suggest we should place collective interests above individual ones, and that HRM professionals and EDI practitioners, in particular, should form a significant part of the motor of change. Against the ideological individualism and marketisation of neoliberal idealism, which narrow the concerns of HR practitioners (see Marchington, 2015), HRM and EDI practitioners are arguably uniquely positioned to pursue and become beneficiaries of responsibilisation, because it serves their individual and collective professional interests to do so.

We also argue that novel forms of regulation can make a positive socioeconomic difference by promoting responsibilisation at different levels within and beyond workplaces. Whilst we might expect a trade-off between economic efficiency, on the one hand, and social justice and reduced inequality, on the other (see Laroche, 2020), this relationship is arguably not inevitable. It is possible to imagine a novel EDI-aware social democratic alternative capable of challenging and transforming the neoliberal orthodoxy. This alternative would seek out equality-efficiency trade-offs that can offer positive-sum outcomes, increasing aggregate goods (see Epsing-Andersen and Van Kersberger, 1992).

An outline of a neoliberal field of systemic inequalities in the UK

Bourdieusian social theory (see Bourdieu, 1986; 1990; Bourdieu and Wacquant, 1992) extends a highly flexible lexicon often used to study EDI issues (Author D). For Bourdieu, the *micro-level* of social interaction is constituted of interacting collective *habitus*, or our different ways of being, which form a structuring-structure that guides social action. Our collective *habitus* is subjectively internalised and constituted of past experiences and so offers a "feel for the game" or a sense of local norm systems. Our social relations, then, combine to form a *field*, which is the *macro-level* of social order. Fields can be distinguished in terms of the specific and unique resources, or *species of capital*, they contain, and access to resources depends on peoples' social positions within that field. For example, access to social favours, or *social forms of capital*, depends on having access to those parts of the field [clubs, associations, kinship groups, employers etc.], which facilitate or enable access to other forms of resources: *economic*; *cultural*, and, *symbolic capital*.

Access to social favours also depends on the reproduction of norms, such as mutual obligations, that are policed by group members (see Elder Vass, 2010). Social rules [doxa], then, combine to form rule systems that define the dominant and subordinate positions within social fields, as agents struggle to access and benefit from field resources. For example, rules relating to access to work opportunities and/or the hierarchies of economic organisations define the winners and losers in employment systems, and so, from this point of view, the political economy is a doxic system: or a system of norms, rules, regulations that combine variously to govern distribution and redistribution of forms of capital within and through economic organisation, and which then conditions inter-field struggles.

Arguably, Bourdieusian lexicon also adds much to our ability to theorise employment systems. For example, we also know that the doxa of neoliberal regimes favours the logics of enterprise and markets within decision-making (see Brown, 2015). Rather than social and democratic logics, neoliberal politics reify deregulated industries and prioritise individual needs over collective or social needs (see Kotz, 2009). People consequently tend to internalise forms of governmentality that normalise individual responsibilities for shaping choices and chances (Moisander et al., 2018), with workers being encouraged to take individual responsibility for their own socioeconomic needs as competitive individualists, preoccupied with investing and enhancing their human capital (Fleming, 2017).

The UK exemplifies a "liberal market" variety of capitalism (Hall and Soskice, 2001), which has embraced neoliberalism in its policy regime since 1979 (McGimpsey, 2017). It is also an interesting case, as it may suffer a declining ability to tackle forms of inequality as it 'decouples' from the European Union (see Fagan and Rubery, 2017). Like many other countries, EDI interventions in the UK are typically limited to legally protected categories of equality (Author D), or the types of gender, ethnicity, age, sexual orientation, and disability-related equality laws. Aspects of diversity that are not regulated are typically neglected. For example, practitioners struggle to include socioeconomic class in the content of EDI interventions (Author D) because tackling class-based inequalities requires a fundamental transformation of doxa relating to the distribution of resources (Zanoni and Jennsens, 2015; Zanoni et al., 2010).

Recent regulatory shifts have increased employer responsibilities for protected categories of workers in the UK, with publicly funded organisations now having a duty to address protected characteristics since the 2010 Equality Act (Hussain, et al., 2022). Elsewhere, responsibility for diversity has changed due to a shift in welfare systems and organisational regulations (see Esping-Anderson, 2015). In the past, for example, disability issues were handled by the welfare state via disability benefits and supported employment. After 1995, the Disability Discrimination Act made employers legally responsible for making reasonable adjustments to accommodate workers with disabilities. With this shift, responsibility for managing disability issues shifted from the State to the employers, with HRM or EDI practitioners typically becoming responsible for ensuring regulatory compliance.

Beyond their role in policing legislative requirements within employers, these EDI practitioners have arguably been overfocused on the "business case", which reflects a neoliberal aesthetic (Author D). The business case spotlights employers' responsibility for EDI and assumes this can be created instrumentally, and without extensive regulation (Dickens, 1999; Jonsen et al., 2013). However, whilst evidence indicates that firms with more diverse boards can have competitive advantages (Miller and Carmen-Triana, 2009), critical scholars demonstrate that voluntary EDI initiatives based on business case arguments often fail to deliver results and can even hinder genuine progress (Wrench, 2005; Noon, 2017; Roberson et al., 2017; Conley et al., 2019; Ely and Thomas, 2020). This is because business case arguments assume EDI can and should synchronise the interests of management and minority groups within employees (Kandola and Fullerton, 1994), for example, by

developing a diverse and useful talent pool (DiTomaso et al., 2007). This assumption fails to hold water because competitive pressures within the political economy preclude "costly" investments in peoples' skills (Kaufman, 2015), and so an instrumental, firm-level approach often fails to deliver (Author D).

Too many EDI practices are also aimed at individuals, such as training and education intended to develop the knowledge, skills, and competencies to interact appropriately within diverse settings (Noon, 2017). Such interventions echo neoliberal arguments relating to human capital (Becker, 1993), as they assume that educating workers about equitable interpersonal relations will yield beneficial results for diverse populations and the employment system more broadly. This also suggests inequitable labour-market outcomes emerge from individual choices rather than other social determinants, which individuals may be unaware of and powerless to affect. Arguably, this overemphasis on individual-level responsibilisation creates only the illusion of choice and control, as we should each hold responsibility for managing diversity within our workplaces.

In contradiction to this ideal, research reveals 'efforts to moderate managerial bias through diversity training and diversity evaluations are least effective at increasing the share of white women, black women, and black men in management' (Kalev et al, 2006: 589).

Consequently, whilst individual-level responsibilisation is important in tackling and highlighting cognitive bias, action at this level is unlikely to result in systemic change because individual-level powers are feeble in comparison to the causal forces of the political economy, and may even be counterproductive. The assumption is that, if individuals do not discriminate against protected categories of workers, equitable outcomes will follow. This shifts responsibility onto workers, who are trained to value EDI and to eliminate interpersonal bias. In turn, this pushes responsibility into employers' disciplinary systems, which police the proper conduct of interpersonal relations. The logic of this institutional arrangement is that, if fairness flows from the regulation of the individual level, there is no need to attend to systemic and structured forms of discrimination: these are presumed to melt into the air.

However, this individual-level focus may also lead to a presumption of unfairness for overrepresented groups, increasing the likelihood that traditionally advantaged groups will perceive themselves as marginalised and victims of individual-level discrimination (Dover et al, 2020). Arguably, the current situation may have the effect of radicalising those already at

comparative advantage by enabling the rhetoric of right-wing populism (Author D). The divisive political narrative of right-wing populism is associated with increasingly inequitable workplace relations, which neoliberal economic policies impel (Cumming, et al., 2020). However, right-wing populism extend from a divisive anti-diversity agenda (Cammaerts, 2022) and negative emotions (Salmela and von Scheve, 2017), in a way that blames categories of difference for the privations neoliberal policy choices create. In short, a doxic systems informed by a neoliberal ethos are toxic and, arguably, corrosive of relational responsibilisation.

Elsewhere, Bourdieu has been used to study how institutional actors with competing interests can come together to affect the emergence of EDI-based policies and practices (Author D). However, powerful collective and organised forms of responsibilisation appear incompatible with neoliberalism, and so responsibilisation at higher institutional levels, such as in relations between employers, regulatory organisations, or within broader social movements, is likely to remain significantly weakened. For example, whilst trade unions in the UK have been paying much greater attention to diversity-based forms of inequality (see Kirton and Greene, 2021; Kirton and Guillaume, 2022), they have also been significantly weakened (see Dorey, 2016), as new rules and regulations mean industrial action is now much more difficult to take, and only 26% of workers are covered by collective bargaining (Burke, 2019). As Kirton and Greene (2006) note, while trade unions are increasingly and seriously engaging with diversity, their ability to influence and act at the workplace level has become relatively weak.

Whilst recent research highlights the significance of trade unions as worker collectives, as well as other social movements (Soytemel, 2013) and solidarity initiatives (Author C; Daskalaki, 2017), as conduits of collective social demands, and therefore as key actors in societal-level responsibilisation, the UK context inhibits their ability to champion EDI-based workplace issues (Moore and Wright, 2012; Kirton 2021). For example, whilst EDI representatives have emerged within trade unions and used individual rights to leverage change (Moore and Wright, 2012), they have no statutory rights in relation to their duties (Bacon and Hoque, 2012). We conclude that neoliberal expansion, austerity measures and the march of right-wing populism have pushed such social justice demands to the margins (Author D).

Reframing the debate: Bourdieusian class relations and realist thinking

Having critiqued neoliberal policy regimes, we now turn to the task of imagining an alternative. We start, again, at the micro-level, because Bourdieu's notion of habitus or internalised intersubjectivity also fundamentally reframes how we think about social class as a category for EDI interventions (see also Anthias, 2001). While HR departments tend to gather data on proxies to individual capital endowments – such as their qualifications, pay grades and employment histories – which indicate the objective trappings of social class, there has been little attention to social class as a symbolic, social and cultural category in organisations. Bourdieusian analysis of class positions people in a web of relations in the workplace, wherein their symbolic worth cannot be understood through their objective capital endowments alone. It is also intimately tied to subjective perceptions, which depend on the collective habitus and relations with peers (see also Sayer, 2005).

This deeper and richer theorisation of social class, which is critically engaged with the objective-subjective dichotomy, can enable our appreciation of social class dynamics at work, and how interpersonal relations can result in more or less tolerance of inequality. For example, one Bourdieusian analysis of elite professional service firms in London demonstrated that class-based cultural capital had negative implications for those socially excluded, as well as for more talented workers from "outsider" groups (Ashley et al 2017). Such symbolic and class-based forms of disadvantage always also intersect with other categories of disadvantage, such as gender and ethnicity. Umeh et al. (2023) demonstrate this point in a Bourdieusian study of ethnic identities and class fractions within the Nigerian Banking sector, concluding:

'language (verbal and non-verbal communication) provided the required structure and legitimacy such that the structure through which status was projected (language) qualified one for acceptance, endorsement or ostracism rather than status alone'(pp.21)

In such complex symbolic worlds, action should be taken to rescue responsibilisation from an overly-individualised form, towards a relational appreciation of individual agents within coalitions at work, which recognise the collective nature of value-making in ways that promote mutual benefits rather than exclusions. Our objective is thus to imagine a field

within which doxic systems might promote EDI practices that are more engaged with mutual flourishing.

In this regard, the Bourdieusian lexicon is not without its methodological limitations. Author A argue that this lexicon 'lacks consistent concepts to identify the sub-structures, arrangements, articulations, mechanisms, organization, institutions (etc.) of fields' (p.194) and that Bourdieusian analysis too often prioritises the study of *habitus*, as a "structuring structure", to the neglect of the analytically separable causal properties of fields and subfields (also see Archer, 2010; cf. Author D). Arguably, researchers interested in exploring the causal processes within a political economy framework, in particular, must find conceptual placeholders to deconstruct and reconstruct fields in terms of their constituent parts, elements and/or institutional forms and arrangements, and in terms of the specific outcomes they propel, such as levels of responsibilisation (Author A).

To pursue such an agenda, we argue that we must align Bourdieusian analysis with realist forms of enquiry using sociological imagination (Watson, 2009). We take realist forms of enquiry as including a range of broadly compatible philosophical approaches, including critical (Author A), policy-based (Pawson, 2013), and pragmatic (Watson, 2010) forms of realism. Sociological imagination, on the other hand, represents an abductive effort to explore the world from multiple points of view, in the effort to build a more total picture of the whole (Watson, 2009: 864). In our case, we seek to imagine the parts of a doxic system that might combine to create or define an EDI-aware form of social democracy, and argue that this could enable the emergence of agents and agencies that contain more responsiblised forms of habitus.

Realist approaches encourage researchers to empirically and analytical deconstruct fields into their constituent parts, which are real, and which combine to produce specific affects, which impel emergent events, or the things that happen (Author A; Author C and D). However, these affects do not have to be realised or imagined by human beings to be real, so that what we observe [for example, a specific rate of promotions for women] is a consequence of its causal circumstances or history, independently of our knowledge of it (see Collier, 1994). In this regard, it is not only the collective habitus that explains the emergence of the field. This is because the field can be viewed as containing objectifiable *social structures*, which form and are constituted by an open system of hierarchically organised social entities [people,

teams, employers, trade unions, state apparatuses, and suchlike], which interact and are specifically causal, in potentially unrealised ways, as they combine in complex ways to shape the emergence of events.

For realist thinkers, this makes theory or conceptual resources essential in making causal connections between levels, and revealing "deeper" causes of events and social happenings. For example, a realist thinker would argue that institutional discrimination and inequality regimes (see Acker, 2006) are often a consequence of social activities within doxic systems – collective practices, acceptances, positions, rules, etc. – which combine to affect disadvantage without the knowledge of those involved. "Middle-range" concepts [such as institutional discrimination and inequality regimes] thus help explain the emergence of structured forms of disadvantage, often in the absence of explicit forms of discrimination, such as overt forms of sexism and racism in the collective habitus of field members, which might explain discrimination as an individual responsibility. It is the empirical trace of inequalities that is revealing, and which should prompt a search for their causes and alternatives.

A broad range of middle-range concepts has been used to study workplaces (Author A), as entities within a hierarchically organised doxic system, with their attendant form of work organisation, employment relations, human resource management [HRM], EDI, and other management practices. Workplaces typically have competition, efficiency and/or profitability-driven governance arrangements because they exist within a complex context that includes competitive and/or cooperative relations with other employers and with customers and suppliers across supply chains (see also Lakhani, et al. 2013). They also reside within broader systems of regulation and enforcement agencies, which shape the rules of the game (see Henderson, et al 2003), and they are affected by interactions between work and life domains within a broader sociocultural context, which also influences workplace inequalities (see Den Dulk, et al. 2013). In the effort to make some sense of this complexity, we now take on the task of imagining and/or starting to develop an alternative to neoliberal regimes. In particular, we imagine how the parts of economic orders may be reformed into new generative structure that may enable greater mutual flourishing through relational responsibilisation.

Imagining an EDI aware social democratic alternative

In place of a neoliberal agenda, we argue for political discourses, policies and practices that encourage collective *habitus* that emphasises mutual flourishing, and which also promote social and democratic engagement with, rather than opposition to, market forces. In making this case, we contribute to ongoing debates about 'inclusive growth' (see George, et al. 2012; Demirgüç-Kunt and Singer, 2017) and to what an EDI-aware forms of social democracy might look like (see Giddens, 1998; Ryner, 2010). We follow others in arguing that the relative equality of all groups must be catalysed by concomitant institutional and societal changes (Giddens, 1998; Dobbin and Kalev, 2016). Consequentially, an agenda that responsibilises employers for intersecting categories of disadvantage must also represent an effective way to tackle class-based forms of disadvantage, such as relative precarity (Author C and D).

Important questions relate to the porosity and openness of the fields and subfields that establish social boundaries, and to the mechanisms available to make fields and subfields more open to people of diverse backgrounds. For example, where acculturation processes impel specific social class collective *habitus*, or narrow cultural *proposition registers*, such as the upper-class ethos identified in professional service firms (Ashley and Epson, 2017), we must consider creative and innovative means to ensure that workers from atypical class positions are made to feel welcome, treated fairly, and feel it is possible to act with integrity and authenticity without a compulsion to pretend, hide or alter their salient social class identities.

In such cases, the sharing of responsibilities is vital to making EDI everyone's responsibility, because individual responsibilities always exist relationally, within solidarity and compassion for the other, and within organised coalitions (Dennissen et al, 2020; Author C). Examples include LGBTQ+ communities organising to support working-class miners during a 1980s industrial dispute in the UK (Kelliher, 2014), as well as other supports to the LGBTQ+ community, where allies who are not themselves members of that community provide a coalition that can force legal and societal changes (Author D). Intersectional sensitivity to the process and systems of domination that marginalise or discriminate (Mcbride et al., 2015) thus offer a better way to conceive the individuals' relation with responsibilisation, or within a network of shared knowledge and interests.

Despite the disabling neoliberal global context, social movements such as the #metoo, women's and pride marches, and the #blacklivesmatter movements have demanded greater responsibilisation for EDI visible on an international stage (Author D). However, whilst failing to respond to social movements is an ineffective and unwise way of regulating diversity issues, research suggests there is limited recognition of the moral demands of these movements by regulators, organisations and individuals in general (Moore and Wright, 2012). For instance, in the UK's current neoliberal policy context, and in the wake of Brexit, which has polarised the country around race-based issues and created novel racially inscribed vulnerabilities (see Burrell and Hopkins 2020), transformative regulatory change is unlikely. This creates various political challenges for those who desire a shift to a more equitable society: a new political mandate is needed for change to happen. However, and despite this challenging context, we must recognise that social movements can and do inspire greater national, organisational, and individual responsibilisation, and so they can transform political discourses and attitudes.

The EDI-aware social democratic political agenda we advocate argues for regulations that actively encourage more responsibilised employers and to reshape collective and individual *habitus*. Responsibilisation should act through the reputations of consumers, employers and societal leaders by rendering them more accountable for the workplace inequalities their choices impel. Taken to a logical conclusion, complex indices of class and other forms of EDI-could be constructed and used to evaluate the relative statuses and positions at work.

Responsibilisation can also act through positive incentive systems. Governments can use tax incentives to stimulate inclusive growth strategies (Ravšelj D and Aristovnik A 2018). Marketing opportunities can be offered to employers who are demonstrably more EDI-aware than their rivals (for a discussion see Vredenburg et al. 2020). Industry forums may share knowledge and feedback about specific EDI initiatives (Author D).

The implications of this agenda paper apply variously within different national economies, but we also know that changes to collective habitus can and do follow regulatory changes (Seierstad, et al. 2020; Demirgüç-Kunt and Singer, 2017). One policy that appears to be changing practices in the UK is gender pay gap reporting, which is a class and gender issue (Healy and Ahamed, 2019). After 2017, the UK Gender Pay Gap Reporting (GPGR) regulations obliged organisations with over 250 employees to annually publish the difference

between the average earnings of men and women (UK Government Equalities Office, 2018). The Equality and Human Rights Commission (EHRC), which is responsible for implementing the regulations, can take enforcement action and open an investigation if there are suspicions of concealment of pay gaps. This may lead to 'unlimited' fines (EHRC, 2018), although no company has yet been fined (Barr and Perraudin, 2019).

This regulation is weak, as sanctions are not related to the size or form of the gender pay gap. The regulations were also suspended during the Covid pandemic and did not start again until October 2021, creating a monitoring vacuum during a period of great change (see Jones et al. 2022). However, it is, perhaps somewhat naively, expected that organisations will voluntarily address their gender pay gap for reputational reasons, which should supposedly increase gender diversity in positions of power and authority. It is noteworthy that although not mandatory, around 48% of employers subject to the GPGR regulations publish an action plan outlining how they intend to address the gap (UK Government Equalities Office, 2018). Initial research suggests the new rules are having an effect. Blundell (2021) estimates that reporting requirements led to a 1.6% (or 19%) narrowing of the gender pay gap within reporting companies, although this was due to a decline in male rather than an increase in female wages.

Whilst this outcome is, in some ways, encouraging, as it demonstrates that the potential for reputational damage is impacting behaviour/ practice, there are obvious limitations to this approach. Conley et al. (2019) demonstrate that transparency alone will not generate the desired outcomes for closing the gender pay gap, and Author D show that there is also a need to push for more coercive regulation. However, the implementation of the regulations has focused attention on gender pay gaps and the reasons behind them (EHRC, 2018), and led the UK Government to conduct a consultation exercise on ethnicity pay reporting (Clarke, 2018). Whilst these have been impeded by the pandemic and arguments that ethnicity is too broad a signifier, a recent House of Commons Women and Equality Committee report argued, 'Government should publish proposals for introducing ethnicity and disability pay gap reporting within the next six months' (House of Commons, 2021: 38). We welcome this position, and argue that research and practice directed at intersectional pay gaps (Woodhams, at al. 2015) should be encouraged.

Our examples suggest support from State agencies and, internationally, from Non-Governmental Organisations (NGOs) such as the International Labour Organization (ILO), will be vital to create regulations that responsibilise employers. At an international level, regulatory drivers for responsibilisation can come from "soft" forms of regulation, such as international conventions and charters. Examples include the Universal Declaration of Human Rights, the Convention on Elimination of All Kinds of Discrimination Against Women, the Convention on the Elimination of All Forms of Racial Discrimination, and the Sustainable Development Goals of the United Nations Compact. These international agreements and conventions set the moral justification for EDI and underpin international responsibilisation. In their broadest manifestation, "common good" arguments could be used to expand the responsibilisation across national borders, and political capital can be used as a source of leverage for international agencies.

Powerful agencies, such as the ILO, should be encouraged to both establish international standards and have these enforced, vertically, through transnational supply chains and value-chain approach to responsibilisation (see Author D; Thomas and Turnbull, 2017). Within this approach, larger organisations are held more accountable for equalities across their value chains. Accountability at this level holds the potential to bring market discipline to those seeking to positively affect EDI practices across supply chains. Nike and Levi Strauss, for example, preserve their reputations by engaged with forms of organisational transparency, in which they openly published a list of their global supplier factories. This has improved working conditions because such lists empower watchdogs to monitor and pressure business leaders to reduce harmful behaviour (Doory, 2011). Transparency is thus expected to encourage more responsibilised collective habitus.

However, whilst globally, powerful firms already claim to impose employment standards and benchmarks within their supply chains, these are often neither upheld by suppliers nor strongly enforced by customers (see Alamgir and Banerjee, 2018). We should consequently find ways to oblige and enable customers to hold their suppliers to account, and vice versa, for employment standards across supply chains (see Yang, et al. 2008; Schotanus and Telgran, 2007), which then can have positive consequences for workers, such as stable employment and increased welfare (Helfen et al. 2018; Author A).

More regionally, various national-level NGOs should also be incentivised to take responsibilisation seriously (Author D). In particular, trade unions (Hoque and Bacon, 2014) and professional organisations hold the potential to play a significant role in advancing an EDI agenda. In doing so, they should work with organisations to enable accountability, which should: encourage, protect and responsibilise individual members; support individual or local whistle-blowing practices, which should be encouraged; and, enable local struggles for legitimacy.

We would also expect representatives of the professional associations of HRM practitioners, which is the Chartered Institute of Personnel and Development (CIPD) in the UK, to take an active role in setting the agenda. In the UK, many EDI professionals are members of the CIPD. In a similar manner to "traditional" professions, such as law, accounting, and medicine, which are enabled by complex regulatory contexts that are both informed by and policing of the values of the profession (see Abbott 1988), mandatory reporting and EDI incentive systems could enable the emergence of a new professional ethic for the HR profession, based on the creation of new forms of value that emanate from organisational forms that increase equality whilst also increasing aggregated goods. Indeed, EDI practitioners should be uniquely positioned to leverage the new context to benefit their employers, as well as to give feedback to policymakers about the value of specific interventions. As Kalev et al. (2006: 592) argue '[i]f diversity efforts are everyone's responsibility but no one's primary responsibility, they are more likely to be decoupled'. As a consequence, it is important to empower EDI practitioners within the HRM profession, and to consider their potential in extending responsibilisation across employment systems.

Finally, we can also expect some positive productivity-based consequences from a responsibilising policy agenda. In doing so, we acknowledge evidence demonstrating that regulation often plays a vital role in facilitating better people management practices (Doellgast and Marsden 2018). Our argument rests on the premise that regulating to increase organisational transparency can stimulate more EDI-aware forms of organisational development and weed-out discriminatory management practices, because a range of stakeholders can better see the consequences of organisational practices that disadvantage people (see also Doory, 2011). Coupled with this, regulations that foster cooperation across supply chains can result in more stable pattern of demand, resulting in competitive contexts that enable more stable employment patterns, reducing the precarity of workers (see Thomas

and Turnbull, 2017). This can be expected to result in a wide range of organisational benefits, such as business sustainability (Perrini and Tencati, 2006), as well as more ethical approaches to HRM (see Bratton and Gold, 2021).

Discussion and Conclusion:

This article extends a Bourdieusian social critique to argue that neoliberal forms of equality regulation are ultimately counterproductive. They tend push responsibility for reducing inequalities to the individual level, and this can be divisive. Furthermore, there is currently a lack of incentives for employers to increase their own, or their regulators, responsibilities, and so a system of regulation that responsibilises social formations needs to be creatively imagined. In this regard, we posit that attention to the symbolic dimensions of class relations and using a sociological imagination informed by a realist mode of enquiry may create a vantage point for research aimed at impelling more responsibilised forms of regulation.

Whilst we do not want to devalue the importance of profitability or sustainability, systems of equality indexes and other incentive structures (Chapman et al., 2023), which we started to outline above, would serve to start responsibilising employers. Equality metrics can be used to create market signals that enable customers, consumers and potential employees to make ethical choices. In these circumstances, we argue the possibilities for EDI interventions to increase the porosity of social class boundaries in workplaces would be enhanced, as there would be clear incentives for doing so. In short, contextual changes that responsibilise organisations, rather than individuals, should enable EDI practitioners to make a difference.

This provocation implies that workplaces should seek to identify their dominant EDI ethos, how this ethos welcomes or rejects, values or undermines people from an atypical demographic background. In this process, EDI interventions should capture pathways through which individuals from different socio-demographic positions could be recruited, retained and developed in the same context without fear of discrimination, exclusion and symbolic devaluation. The outcome would be a novel form of social economy – an EDI-aware form of social democracy – that actively enables those disadvantaged by their own subjective and objective positioning in social relations, by creating novel access routes to opportunities and resources: an economy that is more generally enabling. Extending work on effective regulation of EDI in the workplace (such as Author D; Author D; Wrench, 2005), we posit that such regulation would benefit from relational responsibilisation, which bridges the socio-

legal responsibility with individual responsibilisation, through effective responsibilisation of institutional actors, such as employers, trade unions, professional bodies, and diversity networks.

References:

- Abbott S (1988) *The System of Professions: An Essay on the Division of Expert Labor.* Chicago, II.: Chicago University Press.
- Acker J (2006) Inequality regimes: Gender, class, and race in organizations. *Gender & Society*, 20(4): 441-464.
- Adamson M, Kelan E, Lewis P, Śliwa M, & Rumens N (2021) Critically interrogating inclusion in organisations. *Organization*, 28(2): 211-227.
- Alamgir F and Banerjee SB (2018) Contested compliance regimes in global production networks: Insights from the Bangladeshi Garment Industry. *Human Relations* 72(2): 272-297.
- Amis JM, Mair J and Munir K (2020) The organizational reproduction of inequality. *Academy of Management Annals*, 14(1): 1-36.
- Anthias F (2001) The material and the symbolic in theorising social stratification: issues of gender, ethnicity and Class. *British Journal of Sociology*, 52(2): 367-390.
- Ashley, L. (2010). Making a difference? The use (and abuse) of diversity management at the UK's elite law firms. Work, Employment and Society, 24(4), 711–727
- Ashley, L., & Empson, L. (2017). Understanding social exclusion in elite professional service firms: field level dynamics and the 'professional project.' Work, Employment and Society, 31(2), 211–229. https://doi.org/10.1177/0950017015621480
- Aust Ehnert I, Matthews B and Muller-Camen M (2020) Common Good HRM: A paradigm shift in Sustainable HRM. *Human Resource Management Review*, 30(3): 1-11.
- Archer M (2010) Routine, Reflexivity, and Realism. Sociological Theory, 28(3):272–303.
- Bacon N and Hoque K (2012) The Role and Impact of Trade Union Equality Representatives in Britain. *British Journal of Industrial Relations*, 50(2): 239-262.
- Barr C and Perraudin F (2019) Lack of sanctions 'makes a mockery' of gender pay gap reports. *The Guardian*, 28 February 2019.

 https://www.theguardian.com/society/2019/feb/28/lack-of-sanctions-makes-a-mockery-of-gender-pay-gap-reports
- Becker GS (1993) Nobel lecture: the economic way of looking at behavior. Journal of Political Economy 101: 385 409.

- Blundell, J. (2021) Wage responses to gender pay gap reporting requirements, *Centre for Economic Performance: Discussion Paper* No.1750.
- Bourdieu P (1986) The forms of capital. In: Richardson J (ed) *Handbook of Theory and Research for the Sociology of Education*. New York: Greenwood Press, 241-58.
- Bourdieu P and Wacquant J (1992) *An invitation to Reflexive Sociology*. Cambridge: Polity Press.
- Bratton J and Gold J (2022) *Human resource Management: A Critical Approach*. 7th Ed. London: Bloomsbury Academic.
- Brown W (2015) *Undoing the demos: Neoliberalism's stealth revolution.* MIT Press.
- Burke T (2019) Time to rebuild collective bargaining in Europe, Online: Trade Union Congress accessed July, 2021: <u>Time to rebuild collective bargaining in Europe</u> TUC.
- Burrell K and Hopkins P (2019) Introduction: Brexit, race and migration. *Environment and Planning C: Politics and Space*, 37(1), 4-7.
- Calvard T, O'Tool M and Hardwick. H. (2019) Rainbow Lanyards: Bisexualioty, Queering and the Corporatisation of LGBT Inclusion, *Work, Employment and Society*, 34(2) 356-368.
- Cammaerts B (2022) The abnormalisation of social justice: The 'anti-woke culture war' discourse in the UK. *Discourse & Society*. May doi:10.1177/09579265221095407
- Collier A (1998) Explanation and Emancipation. In: Archer M, Bhaskar R, Collier A, Lawson T and Norrie A [eds] *Critical Realism: Essential Readings*, London: Routledge, 444-472.
- Conley H, Gottardi D, Healy G, Mikołajczyk B and Peruzzi M (2019) *The Gender Pay Gap and Social Partnership in Europe*. London and New York: Routledge.
- Clarke R (2018) Ethnicity pay reporting: why it's not that simple. *HR Review* October 30, accessed https://www.hrreview.co.uk/analysis/ethnicity-pay-reporting-why-its-not-that-simple/112824
- Cumming DJ, Wood G, and Zahra SA (2020) Human resource management practices in the context of rising right-wing populism. *Human Resource Management Journal*, 30: 525–536.
- Daskalaki M. (2017) Alternative organizing in times of crisis: resistance assemblages and socio-spatial solidarity. *European Urban and Regional Studies*, 25(2): 155-170.
- Den Dulk L, Groeneveld S, Ollier-Malaterre A and Valcour M (2013) National context in work-life research: A multi-level cross-national analysis of the adoption of workplace work-life arrangements in Europe. *European Management Journal*, 31(5): 478-494.

- Dennissen M, Benschop Y and van den Brink M (2020) Rethinking Diversity Management: An Intersectional Analysis of Diversity Networks. *Organization Studies*, 41(2): 219 240.
- Demirgüç-Kunt A and Singer D (2017) Financial Inclusion and Inclusive Growth: A Review of Recent Empirical Evidence. World Bank Policy Research Working Paper No. 8040, Available at SSRN: https://ssrn.com/abstract=2958542
- Dickens L (1999) Beyond the business case: A three-pronged approach to equality action. Human Resource Management Journal, 9(1): 9-19.
- DiTomaso N, Post C and Parks-Yancy R (2007) Workforce diversity and inequality: Power, status, and numbers. *The Annual Review of Sociology*, 33: 473–501.
- Dobbin F and Kalev A (2016) Why Diversity Programs Fail. *Harvard Business Review*, 94(7): 14-22.
- Doellgast V and Marsden D (2018) Institutions as constraints and resources: Explaining cross-national divergence in performance management. *Human Resource Management Journal*, 29: 199–216.
- Doorey D (2011) The Transparent Supply Chain: from Resistance to Implementation at Nike and Levi-Strauss. *Journal of Business Ethics* **103**, 587–603 https://doi.org/10.1007/s10551-011-0882-1
- Dorey P (2016) Weakening the Trade Unions, One Step at a Time: The Thatcher Governments' Strategy for the Reform of Trade-Union Law, 1979–1984. *Historical Studies in Industrial Relations*, 37: 169–200.
- Dover TL, Kaiser CR and Major B (2020) Mixed signals: The unintended effects of diversity initiatives. *Social Issues and Policy Review*, 14(1): 152-181.
- EHRC (2018) Measuring and reporting on disability and ethnicity pay gaps. *Equality and Human Rights Commission Research report 117*. https://www.equalityhumanrights.com/sites/default/files/measuring-and-reporting-on-ethnicity-and-disability-pay-gaps.pdf
- Elder-Vass D (2010) *The Causal Power of Social Structures*, Cambridge University Press.
- Ely RJ, & Thomas DA (2020) Getting serious about diversity. *Harvard Business Review*, 98(6): 114-122.
- Esping-Andersen G (2015) Welfare regimes and social stratification. *Journal of European Social Policy*, 25(1): 124-134.
- Fagan C and Rubery J (2018) Advancing Gender Equality through European Employment Policy: The Impact of the UK's Membership and Risks of Brexit. *Social Policy and Society*, 17(2): 297-317.

- Fleming P (2017) The Human Capital Hoax: Work, Debt and Insecurity in the Era of Uberization. *Organization Studies*, 38(5): 691-709.
- George G, McGahan A and Prabhu J (2012) 'Innovation for Inclusive Growth: Towards a Theoretical Framework and a Research Agenda'. *Journal of Management Studies*, 49: 661-683.
- Giddens A (1998) The Third Way: The Renewal of Social Democracy. Cambridge: Polity.
- Gill S (1995) Globalisation, Market Civilisation, and Disciplinary Neoliberalism. *Millennium: Journal of International Studies*, 24(3): 399-423.
- Hall P and Soskice D (2001) An Introduction to Varieties of Capitalism. In: Hancke B [ed], Debating Varieties of Capitalism: A Reader. Oxford: Oxford University Press, 21-74.
- Harvey D (2005) A Brief History of Neoliberalism. Oxford: Oxford University Press.
- Healy G and Ahamed MM (2019) Gender Pay Gap, Voluntary Interventions and Recession: The Case of the British Financial Services Sector. *British Journal of Industrial Relations*. 57(2): 302-327.
- Helfen M, Schüßler E and Sydow J (2018) How can employment relations in global value networks be managed towards social responsibility. *Human Relations* 71(12): 1640-1665.
- Henderson J, Dicken P, Hess M, Coe N and Yeung H (2002) Global production networks and the analysis of economic development. *Review of International Political Economy*, 9(3): 436-464.
- Hoque K and Bacon N (2014) Unions, joint regulation and workplace equality policy and practice in Britain: evidence from the 2004 Workplace Employment Relations Survey. *Work, Employment and Society*, 28(2): 265–284.
- Hussain A, Rizvi L and Sheikh H (2022) The Equality Act (2010) pre- and post-pandemic historic development on equality and discrimination issues for employers: review of literature. *International Journal of Management and Law*, 64(2): 168-183.
- Kalev A, Dobbin F and Kelly E (2006) Best practices or best guesses? Assessing the efficacy of corporate affirmative action and diversity policies. *American Sociological Review* 71(4): 589–617.
- Kandola R and Fullerton J (1994) Diversity: More Than Just an Empty Slogan. *Personnel Management*, November: 45–50.
- Kaufman BE (2015) Market competition, HRM and firm performance: The conventional paradigm critiqued and reformulated. *Human Resource Management Review*, 25(1): 107-125.
- Kelliher D. (2014) Solidarity and Sexuality: Lesbians and Gays Support the Miners 1984–5. *History Workshop Journal*, 77(1): 240–262.

- Kirton G (2021) Union framing of gender equality and the elusive potential of equality bargaining in a difficult climate. *Journal of Industrial Relations*, 63(4), 591-613.
- Kirton G and Greene AM (2006) The discourse of diversity in unionised contexts: views from trade union equality officers. *Personnel Review* 35(4): 431-448.
- Kirton G and Guillaume C (2022) Towards 'Racialising' the Union Agenda on the Front Lines of Healthcare Professions'. *Work, Employment and Society*, early view ahead of print.
- Kotz DM (2009) The financial and economic crisis of 2008: A systemic crisis of neoliberal capitalism. *Review of radical political economics*, 41(3): 305-317.
- Laroche P (2020) Unions, Collective Bargaining and Firm Performance. *GLO Discussion Paper*.
- Marchington M (2015) Human resource management (HRM): Too busy looking up to see where it is going longer term? *Human Resource Management Review*, 25: 176-187.
- McBride, A., Hebson, G., & Holgate, J. (2015). Intersectionality: are we taking enough notice in the field of work and employment relations?. Work, employment and society, 29(2), 331-341.
- McGimpsey I (2017) Late neoliberalism: Delineating a policy regime. *Critical Social Policy*, 27(1): 64-84
- Miller T and Carmen-Triana M (2009) Demographic diversity in the board: Mediators of the Board Diversity-Firm Performance Relationship. *Journal of Management Studies*, 46(5): 755-786.
- Moisander J, Groß C and Eräranta K (2018) Mechanisms of biopower and neoliberal governmentality in precarious work: Mobilizing the dependent self-employed as independent business owners. *Human Relations*, 71(3):375-398.
- Moore S and Wright T (2012) Shifting models of equality? Union Equality Reps in the public services. *Industrial Relations Journal*, 43(5): 433-447.
- Noon M (2007) The fatal flaws of diversity and the business case for ethnic minorities. *Work, Employment and Society, 21(4): 773–784.*
- Noon M (2017) Pointless Diversity Training: Unconscious Bias, New Racism and Agency. *Work, Employment and Society*, 32(1): 1-14.
- OECD (2020) Diversity in OECD countries: Population diversity, labour market inclusion and acceptance of diversity. In: *All Hands In? Making Diversity Work for All*, Paris: OECD Publishing, https://doi.org/10.1787/2b1a0e8d-en.
- Oswick C, & Noon M (2014) Discourses of diversity, equality and inclusion: trenchant formulations or transient fashions? *British Journal of Management*, 25(1): 23-39.

- Pawson R (2013) The Science of Evaluation: A Realist Manifesto. London: Sage.
- Perrini F and Tencati A (2006) Sustainability and stakeholder management: The need for new corporate performance evaluation and reporting systems. *Business Strategy and the Environment*, 15(5), 296–308.
- Randel AE, Galvin, BM, Shore, LM, Ehrhart, KH, Chung BG, Dean MA and Kedharnath U (2018) Inclusive leadership: Realizing positive outcomes through belongingness and being valued for uniqueness. *Human Resource Management* Review, 28(2), 190-203.
- Randle K, Forson C and Calveley M (2015). Towards a Bourdieusian analysis of the social composition of the UK film and television workforce. *Work, Employment and Society*, 29(4), 590–606.
- Ravšelj D and Aristovnik A (2018) The Impact of Private Research and Development Expenditures and Tax Incentives on Sustainable Corporate Growth in Selected OECD Countries. *Sustainability*. 2018; 10(7): 2304
- Roberson Q, Ryan AM and Ragins BR (2017) The evolution and future of diversity at work. *Journal of Applied Psychology*, 102(3): 483-499.
- Ryner M (2010). An Obituary for the Third Way: The Financial Crisis and Social Democracy in Europe. *The Political Quarterly*, 81: 554-563.
- Salmela M and von Scheve C (2017) Emotional roots of right-wing political populism. *Social Science Information*, 56(4): 567-595.
- Sang K, Calvard T and Remnant J (2022). Disability and Academic Careers: Using the Social Relational Model to Reveal the Role of Human Resource Management Practices in Creating Disability. Work, Employment and Society, 36(4), 722–740. https://doi.org/10.1177/0950017021993737
- Sayer A (2005) The Moral Significance of Class. Cambridge: Cambridge University Press.
- Soytemel E (2013) The power of the powerless: Neighbourhood based self-help networks of the poor in Istanbul. *Women's Studies International Forum*, 41: 76–87.
- Stiglitz JE (2012) Macroeconomic fluctuations, inequality, and human development. *Journal of Human Development and Capabilities*, 13(1): 31–58.
- Thomas H and Turnbull P (2017) From horizontal to vertical labour governance: The International Labour Organization (ILO) and descent work in global supply chains. *Human Relations*, 71(4): 536-559.
- UK Government Equalities Office (2018) Gender Pay Gap Information Regulations 2017:
 Summary of reported data for 2017/18.
 https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachme
 nt data/file/751209/GPG-Reporting-Portal-Report.pdf

- Umeh C, Cornelius N and Wallace J (2023). A Bourdieusian Exploration of Ethnic Inequalities at Work: The Case of the Nigerian Banking Sector. *Work, Employment and Society*, 0(0). https://doi.org/10.1177/09500170231173604
- Vredenburg, J., Kapitan, S., Spry, A., & Kemper, J. A. (2020). Brands Taking a Stand: Authentic Brand Activism or Woke Washing? Journal of Public Policy & Marketing, 39(4), 444–460.
- Warhurst C and Knox A (2022). Manifesto for a new Quality of Working Life. *Human Relations*, 75(2), 304–321.
- Watson T (2009) Work and the Sociological Imagination: The Need for Continuity and Change in the Study of Continuity and Change. Sociology, 43(5): 861-877
- Watson T (2010) Critical social science, pragmatism and the realities of HRM. *The International Journal of Human Resource Management*, 21(6) 915-93.
- Woodhams C, Lupton B, and Cowling M (2015). The snowballing penalty effect: multiple disadvantage and pay. *British Journal of Management*, 26(1), 63-77.
- Wrench J (2005) Diversity management can be bad for you. Race & Class, 46(3), 73-84.
- Yang J, Wang J, Wong C and Lai K. (2008) Relational stability and alliance performance in supply chain, *Omega*, (36)4: 600-608,
- Zanoni P and Janssens M (2015) The power of diversity discourses at work: On the interlocking nature of diversities and occupations. *Organization Studies*, 36: 1463-1483.
- Zanoni P, Janssens M, Benschop Y and Nkomo S (2010) Guest Editorial: Unpacking Diversity, Grasping Inequality: Rethinking Difference Through Critical Perspectives. *Organization*, 17(1): 9-29.